



The Greater Warrensburg Area Chamber of Commerce offers a variety of Sponsorship packages, with a level to fit your budget. Sponsorship provides exclusive access to a variety of productive advertising and marketing opportunities. Ask our Member Relations Coordinator for more information today!

#### Thank You to Our Featured Sponsors!



#### Thank you to our Friends of the Chamber!

Abilities LLC  
Amy's Loving Care  
Central Missouri Community Credit Union  
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IHOP  
Paul Polychronis  
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#### Thank you to our Military Affairs Committee Sponsors

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Garrett Crouch II

100 South Holden Street  
Warrensburg, Missouri 64093

Phone: (660) 747-3168  
chamber@warrensburg.org  
www.warrensburg.org



## Membership Benefits and Services



**Mission:** Our mission is to be a diverse organization dedicated to fostering connections, stimulating business, and cultivating community.

**Purpose:** Our purpose is to empower the community with opportunities that encourage involvement, promote education, develop leadership, and strengthen business.



### Why join the Chamber?

The **Greater Warrensburg Area Chamber of Commerce** is engaged in activities on all levels to **improve the community**, working with partners to strengthen the business environment and the connectedness of the community at large. From working with federal and state officials to protect the viability of its military base to helping to strengthen the "town-gown" relationship, we are consistently on the front line of issues that impact this community. As a result, the Warrensburg Chamber of Commerce has built a strong membership base with high membership retention rates.

The **Greater Warrensburg Chamber of Commerce** is also a member of the MO Chamber of Commerce Federation which provides a network of MO's strongest chambers of commerce providing grassroots support on business issues that align with local priorities.

### Chamber Members Testimonials

**"Our Chamber membership is invaluable!** Thanks to receiving Chamber member discounts at Hub 365, we save hundreds of dollars on printed materials! Checking out is always exciting waiting to see how much money we will save each time!"  
*Jennifer Renfrow, Center Stage Academy*

**"I have always known the Chamber was a vital key for success for local businesses.** When I opened a State Farm Agency in February 2021, becoming a member of the Warrensburg Chamber was first on my list. I've not only gained awareness for my business, but have built lasting relationships with fellow members and Chamber staff. It's a no brainer for any business looking to grow and develop roots within the community." *Lindsay Tegtmeier, State Farm*

The Warrensburg Chamber of Commerce is a powerful business tool and a positive way to promote your business in the community. A recent study by The Schapiro Group found that **consumers are 80% more likely to buy from chamber members.**

### Marketing

Strives to engage local marketing professionals in educating and advising local businesses to better their marketing strategies. The committee also works closely to improve and advance the community's perception of all the Chamber offers.

### Member Relations

Provides support and enhanced value for our members through networking opportunities, mentorship to new Chamber members, and assistance navigating Chamber benefits and services. Members attend ribbon-cutting ceremonies and present quarterly membership orientations.

### Military Affairs

To engage in outreach and connection supporting area active duty, reserve, National Guard, veteran, retiree, and student military communities, with a particular focus on engagement directed to boosting morale within Warrensburg's Whiteman AFB Community Council sister squadrons: the 393<sup>rd</sup> Bomb Squadron, the 509<sup>th</sup> Operations Support Squadron, and the 20<sup>th</sup> Attack Squadron.  
(\$25/yr. dues). Meetings are held on the last Tuesday of each month, except in December, at 4 PM.

## PARTNERSHIPS



What does **Love What's Local** mean?

The Warrensburg Chamber of Commerce In partnership with the City of Warrensburg, Main Street and the Convention & Visitors Bureau the driving mission behind Love What's Local is to educate consumers to purchase local goods and services. Join us for Clean the Burg, Foodie February, and Shop Small Saturday to show your support. This means supporting the businesses whose generosity and taxes enhance our community!

Facebook: [@LoveWhatsLocalWarrensburg](#)

Instagram: [@lwlwarrensburg](#)







## AREAS OF INVOLVEMENT

Committee members of the Warrensburg Chamber of Commerce turn ideas into action. Working with the Chamber's professional staff, our volunteers help facilitate the programs and services that enhance the success of our members and the greater business community.

### Alternative Income

Plans and executes appropriate fund-raising activities for the Chamber, such as the Annual Golf Tournament or Beer, Wine and Spirit Stroll!

### Ambassadors

Ambassadors are Chamber members who are current or past members of the Board of Directors. They are the *organization's champions* and offer continuous support and guidance to members and staff. This group strives to appear at all events with enthusiasm, with helpful information, and with sincere words of welcome. They are the "face of the Chamber" to the public. Please let us know if you are interested in serving as a board member.

### Business & Community Relations

It helps to build awareness of the challenges our membership and community is facing. Provide resources to businesses to access professionals who can help them create a strategic plan to increase their viability and ensure their survival before it is too late. Offer mentorship opportunities to assist in business growth and development.

### Governmental Relations

The committee informs members on local, county, state, and federal issues and concerns affecting businesses in the greater Warrensburg community.



## NETWORKING

The Chamber hosts several networking opportunities each month. Networking is a key element to a successful business and these events are a great place to meet potential clients and talk with other Chamber members and community organizations.

### Ribbon Cutting Ceremony

Our Chamber Ambassadors & Member Relations Committee members are honored to welcome you to the Chamber with a ribbon-cutting ceremony. We'll send an invitation to all of our Chamber members!

### Morning BREW (Building Relationships Exchange Wisdom)

is a networking event on the second Tuesday of the month and is held at a Chamber member business or in the Jack Moore Community Room. Unlike ribbon cuttings, this event is about telling **YOUR** story. It typically features a business or organization that shares who shares their story. At the end of each session, there is always time to network and connect!

### Women In Networking (WIN)

Provides an environment for business professionals to connect, engage, and learn through leadership development, educational opportunities, and innovative outreach.

### Emerging Professionals Improving Connection (EPIC)

A growing group of individuals who give back to the community through civic engagement, promote the community to like-minded individuals, and gather for social events. (Chamber Members \$20/yr. dues).



## MARKETING

### Welcome & Relocation Bags

The Chamber distributes approximately 50 *Welcome Bags* per month! Share your product or service and increase your business visibility.

- *Newcomer Orientation* — Whiteman Air Force Base welcomes all new airmen to the base & introduces them to our great community.
- *Relocation* — The Chamber receives visits daily from those interested in knowing more about the businesses and services in our community.

### Gift Certificate Program

Available only at our office, these popular gift certificates list only participating Chamber members, helping to direct customers to your door and keeping consumer dollars local.

### Member to Member

This is only open to Chamber members and is designed to help promote a business relationship between members. Each member chooses the discount they provide.

### Warrensburg—Member Directory and Warrensburg Map

Warrensburg Chamber Directory is a collaboration between the Warrensburg Star-Journal and the Warrensburg Chamber, it provides information about the community, and includes a member directory alphabetically and by category. The map features both Warrensburg and Johnson County. These are our most requested publications! Advertising opportunities are available for both.

**Hub 365 (ODP Solutions) Chamber Member Program** - Save money on office needs with this *exclusive* Chamber member program. Sign up by visiting [warrensburg.org](http://warrensburg.org) and clicking on the Hub 365 link.

**Auto-Owners Insurance** - Members are eligible for special discounted rates through Auto-Owners Insurance with Insurance Associates of Johnson County. For more info. call 660 747-6168

**UPS Chamber Discount** - Enjoy valuable discounts on the products and services you need with UPS! Call 1-800-MEMBERS (1-800-636-2377) or visit [savewithups.com/mcci](http://savewithups.com/mcci).

**Job Listings** - The Chamber offers a platform to list your job openings—LinkedIn, in addition to our website. If you would like to post current job openings, email the following information either in a Word document or in the body of an email: description of duties; open date; category, i.e., clerical, banking, insurance, etc.; full or part-time; title; salary range; education; how to apply and contact information. We can also share your job openings from your Facebook page to ours!

**Chamber Benefit Plan** - The Chamber Benefit Plan allows smaller employers like you to offer quality health care coverage to your employees at a reasonable price. This innovative plan from the Missouri Chamber Federation uses a multiple employer welfare arrangement (MEWA) model to enable small businesses to join together and share in the overall claims risk by being part of a larger self-funded pool. Contact the Chamber at 660 747-3168 for more information.

**HR Simple** provides an up-to-date, online human resources library. Access is available from your desktop. Call the Chamber office at 660 747-3168 for more information.

**Jack Moore Community Room** - Located in the depot behind the Chamber office, the JMCR is available to rent for virtual or in-person meetings, seminars, or other events any day or night of the week. Chamber members receive a significantly reduced rental rate. The room includes a kitchenette with a sink and refrigerator, is wheelchair accessible, and bathroom facilities are available in the depot. There is ample parking and the room has it's own entrance.

*Contact us today for rental information: 660 747-3168*







## CHAMBER BENEFITS

A benefit to being a Warrensburg Chamber of Commerce member is access to various educational and information training platforms and money-saving opportunities.

**Constant Contact** - Constant Contact's Chamber Program provides effective marketing tools to our Chamber Members at a significant discount: 20% for six months and 25% 12 months when you prepay. We'll send you the link to the signup page soon after you join!

**Johnson County Economic Development Corporation (JCEDC) and Small Business Development Center (SBDC)** – JCEDC concentrates its efforts on the economic development of Johnson County, Missouri, including cultivating entrepreneurship and innovation by supporting and developing the entrepreneurial ecosystem. JCEDC is an official co-counseling location of the Missouri Small Business Development Center at State Fair Community College. It offers business support services such as business planning, business growth, marketing, financial analysis and projections, data and demographics, funding options, and site and building selection. For more information, visit [www.growjocomo.com](http://www.growjocomo.com) or call 660 747-0244.

**Chamber University** is a workshop conducted by local business experts and associates of our Chamber partners. The sessions feature various topics that are helpful for anyone involved with business or an organization and for both employees and employers. See our calendar for the next workshop!

**Bulk Mail Permit** - Use the Chamber's bulk mail permit and save up to 17 cents per first-class item on a mailing of 200 pieces or more. The hand stamp is used in place of a postage stamp, or the permit indicia is available in electronic format to make printing and mailing easier. Complete instructions and US Postal Service forms are available at the Chamber office.

### Brochure Display

Our center-of-downtown location in the historic train depot brings many guests into our office searching for information on Warrensburg businesses. Drop off our business cards or rack cards for our display.

### The Chamber Connection E-Newsletter: First and Third Fridays

Have a special, sale, or event coming up? The *Chamber Connection* is a fantastic promotional tool included in your membership! It's simple: e-mail your ad in JPG format to [chamber@warrensburg.org](mailto:chamber@warrensburg.org) by 5:00 PM on Tuesday before Friday's publication.

### Chamber Website and App

Each member receives a listing on the Chamber website, [warrensburg.org](http://warrensburg.org), and in the app **Discover Warrensburg**, where those searching our Member Directory will find your business contact information and your business description.

### Sponsorship Opportunities

The Chamber offers a variety of Sponsorship packages with a level to fit your budget. Sponsorship provides exclusive access to a variety of productive advertising and marketing opportunities.



Download our  
**"Discover Warrensburg"**  
app to find:



"DISCOVER WARRENSBURG" COMMUNITY APP  
BROUGHT TO YOU BY  
THE GREATER WARRENSBURG  
AREA CHAMBER OF COMMERCE



**Find us in the  
App Store & on  
Social media!**

**The Community Calendar,  
Job Listings,  
Scavengers Hunts,  
Volunteer Opportunities,  
Discounts, & more!**





[@BurgChamberMO](https://www.instagram.com/BurgChamberMO)



## 2023-2024 Networking Events

Team Chamber has been planning a year of networking events and new ideas.

**Please Save the Dates on your Calendars**

Would you like to host, volunteer, or sponsor an event? Ask us about our sponsorship packages, which come with additional marketing opportunities!

### EPIC

Emerging Professionals Improving Connection  
Annual Fee: Members \$20

#### Lunch First Wed @ Noon

Sept. 6	Oct. 4
Nov. 1	Dec. 6
Jan. 3	Feb. 7
Mar. 6	Apr. 3
May 1	Jun. 5

Jul. 3

#### Coffee Third Thurs @ 8AM

Sept. 19	Oct. 17
Nov. 21	Dec. 19
Jan. 16	Feb. 20
Mar. 19	Apr. 16
May 21	Jun. 18

Jul. 16

### Morning BREW

Building Relationships Exchange Wisdom

#### Coffee Fourth Tues @ 9AM

Aug. 29
Sept. 26
Oct. 24
Nov. 28
Jan. 23
Feb. 27
Mar. 26
Apr. 23
May 28
Jun. 25
Jul. 23

### Breakfast, Luncheon & Business After Hours (BAH)

\$15-18 Members, \$20 Non-Members

Oct. 13	BAH	5:30-7:00 PM
Jan. 10	Luncheon	11:45 AM-1:00 PM
Feb. 2	BAH	5:30 -7:00 PM
March	Luncheon	11:45 AM-1:00 PM
Apr. 26	Breakfast	7:30 - 8:45 AM

### Chamber University Series

Jack Moore Community Room

Sept. 27	3 pm-4pm
	11:45 AM-1:00 PM
Nov. 29	Feb. 28
	May 29

### Member Information Sessions

Jack Moore Community Room

Sept. 20	4:00 PM	Mar. 27	12:00 PM
Dec. 6	8:30 AM	Jun. 26	8:30 AM

## Special Events 2023-2024

### 2023

Aug. 16-30	Paint The Town Red
Sept. 6	BCC: Warrensburg Day
Sept. 9	Get the Red Out Street Fair
Sept. 21-28	Love Local Clean the Burg
Sept. 17	Chamber's 69th Birthday
Sept. 29	Annual Golf Tournament
Oct. 6	Manufacturing Day
Oct. 7	UCM Chamber Day
Oct. 21	UCM Homecoming Parade
Nov. 7	Election Day
Nov. 17	BCC Bomber Ball
Nov. 25	Shop Small Saturday
Dec. 1	Holiday Parade
Dec. 2	Father Christmas on the Train & Dickens Christmas
Dec. 15	Featured Sponsors Social
Dec. 1-22	Burgie the Chamber Elf Travels

### 2024

February	Love Local February Foodie
Mar. 20	Candidate Forum TBD
April 18-25	Love Local Spring Clean the Burg
April 20	Beer, Wine & Spirit Stroll
May 5-11	Small Business Week
May 10	Murder Mystery Dinner
May 17	Emergency Responders Lunch
June 14	Member Appreciation Event
Jul. 18	Annual Awards & Social

### Women In Networking (WIN)

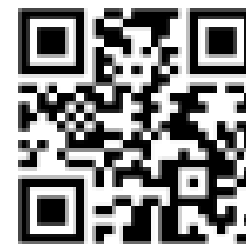
Luncheons: \$15 Members,  
\$20 Non-Members/ Coffees are free

Sept. 15	Coffee	8:00-9:00 AM
Oct. 20	Luncheon	11:45AM-1 PM
Nov. 7	Coffee	8:00-9:00 AM
Jan. 19	Coffee	8:00-9:00 AM
Feb. 16	Luncheon	11:45 AM-1 PM
Mar. 15	Coffee	8:00 AM-9:00
Apr. 12	Luncheon	11:45 AM-1 PM

Download our

### 'Discover Warrensburg'

app to find The Community  
Calendar, Job Listings, Volunteer



**RSVP to [chamber@warrensburg.org](mailto:chamber@warrensburg.org) or call 660-747-3168.**

**Calendar Subject to Change**

**\*Please note our reservation policy;  
no shows to charged events, will be billed.**