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# Chamber of Commerce

# **Membership Benefits and Services**



Mission: Our mission is to be a diverse organization dedicated to fostering connections, stimulating business, and cultivating community.

**Purpose:** Our purpose is to empower the community with opportunities that encourage involvement, promote education, develop leadership, and strengthen business.

The Warrensburg Chamber of Commerce is a powerful business tool and a positive way to promote your business in the community. A recent study by The Schapiro Group found that consumers are 80% more likely to buy from chamber members.

# Here's how we can help you capture that 80%!

# **Networking**

# **Networking Events**

The Chamber hosts several networking opportunities each month such as breakfasts, luncheons, Business After Hours and Women In Networking events. Networking is a key element to a successful business and these events are a great place to meet potential clients and talk with other Chamber members.



# Ribbon Cutting Ceremony

Our Chamber Ambassadors & Member Relations Committee members are honored to welcome you to the Chamber with a ribbon cutting ceremony. We'll send an invitation to all of our Chamber members!

Mix, Mingle & Manifest is a networking event held the second Tuesday of the month hosted at Chamber member businesses or in the Jack Moore Community Room, accordingly. Unlike ribbon cuttings, this event is about telling YOUR story. It features one business or organization that will give testimony about what they do, how they got to be where they are today, and any event



they may have coming up. There is also time at the end of the session for networking.

# Why join the Chamber?

"Our Chamber membership is invaluable! Thanks to receiving Chamber member discounts at Office Depot we save hundreds of dollars on printed materials! Checking out is always exciting waiting to see how much money we are going to save each time!" Jennifer Renfrow, Center Stage Academy

"The Chamber does an excellent job of keeping business owners informed and helping with anything they need. There is a ton of education for owners! We are very grateful for our partnerships with the chamber." Danielle Johnston, Twister Sports

Because it works!

### **Member Relations**

The Member Relations Committee provides support and enhanced value to our members through program design and implementation, mentorship to new Chamber members, and assistance navigating Chamber benefits and services. Members attend Ribbon Cutting ceremonies and present quarterly Member Orientations.



# **Military Affairs**

The Military Affairs Committee supports area military personnel and their families including Active Duty, Reserve, Guard, ROTC, and veterans in the Warrensburg area. The MAC is a proud member and supports the Whiteman Air Force Base, and Base Community Council. They meet on a regular basis, on the last Tuesday of every month.





# **Warrensburg Young Professionals**

The Young Professionals is a growing group of individuals who give back to the community through civic engagement, promote the community, to likeminded individuals and gather for social events. (\$20/yr. dues)



# **Women In Networking**

Women In Networking provides an environment for business professionals to connect, engage and learn through monthly programs.



# **Chamber Ambassadors**

Ambassadors are Chamber members that are current or past members of the Board of Directors. They are truly the *champions* of the organization and offer continuous support and guidance to members and staff. This group strives to appear at all events with enthusiasm, with helpful information, and with sincere words of welcome. They are the "face of the Chamber" to the public.

# Areas of Involvement

Committee members of the Warrensburg Chamber of Commerce turn ideas into action. Working with the Chamber's professional staff, our volunteers help facilitate the programs and services that enhance the success of our members and the greater business community.

If you are interested in serving on one or more of these committees, please contact the Chamber office.

### **Alternative Income**

The Alternative Income Committee plans and executes appropriate fund raising activities for the Chamber. It is a very active Committee, hosting several large events during the year.



# **Business & Community Relations**

Help to build awareness of challenges our membership and community is facing. Provide resources to business to access professionals who can help them create a strategic plan to increase their viability and ensure their survival before it is too late. Offer mentorship opportunities to assist in business growth and development.

### **Governmental Relations**

The Governmental Relations Committee provides members with information on issues and concerns of local, county, state and federal issues, which affect businesses and the greater Warrensburg area community. The committee builds relationships with both state and local officials, and communicates to them the Chamber's legislative platform.

### Marketing

The Marketing Committee assists with enhancing the public's understanding of the work of the Chamber, and promotes the Chamber's many events and activities.





# Marketing



# **Welcome & Relocation Bags**

The Chamber distributes approximately 50-75 *Welcome Bags* per month! Share your product or service and increase your business visibility.

- Newcomer Orientation Whiteman Air Force Base welcomes all new airmen and women to the base & introduces them to our great community.
- Relocation The Chamber receives visits daily from those interested in knowing more about the businesses and services in our community.

# **Brochure Display**

Our center-of-downtown location in the historic train depot brings many guests into our office searching for information on Warrensburg businesses.

# **Gift Certificate Program**

Available only at our office, these popular gift certificates list only participating Chamber members, helping to direct customers to your door and keeping consumer dollars local.



**Member to Member** is only open to Chamber members and is designed to help promote a business relationship between members. Each member chooses the discount they provide.



**Old Drum Discounts** our NEW program allows Chamber members to put a coupon into our "Old Drum Discounts" envelopes that will be distributed by our Chamber Real Estate Agents and Rental Property Managers to newcomers to the Warrensburg area.



# Warrensburg—Home of Man's Best Friend Publication and Warrensburg Map

Warrensburg—Home of Man's Best Friend. Come. Sit. Play., a collaboration between the Daily Star-Journal and the Warrensburg Chamber, provides information about the community, and includes a member directory alphabetically and by category. The map features both Warrensburg and Johnson County. These are our most requested publications! Advertising opportunities are available for both, and both are available on our website.



### **Chamber Website**

Each member receives a listing on the Chamber website, **warrensburg.org** where those searching our Member Directory will find your business contact information and your business description.

# The *Chamber Flash* E-Newsletter: First and Third Fridays

Have a special, sale, or event coming up? The *Chamber Flash* is a fantastic promotional tool included in your membership! It's simple: just e-mail your ad in JPG format to chamber@warrensburg.org by 5:00 PM on Tuesday before Friday's publication.

# **Chamber Benefits**

A benefit to being a Warrensburg Chamber of Commerce member is the availability to access a wide range of educational and information training platforms as well as money saving opportunities.

HR Simple provides an up-to-date, online human resources library. Access is available from your desktop.



**SBDC** - As a member of the Missouri Chamber of Commerce & Industry our members can benefit from the services of Kelly Asbury, Director of The Learning Force. To contact Kelly, you can email her at thelearningforce@sfccmo.edu or call (660) 530-5822. The



Warrensburg Chamber of Commerce is also a member of the MO Chamber Federation which provides a network of MO's strongest chambers of commerce providing grassroots support on business issues that align with local priorities.

# **Chamber University**

Chamber University is a workshop conducted by local business experts, and associates of our Chamber partners. The sessions feature a wide variety of topics that are helpful for anyone involved with business or an organization and for both employees and employers. See our calendar for the next workshop!

### **Bulk Mail Permit**

Use the Chamber's bulk mail permit and save up to 17 cents per first class item on a mailing of 200 pieces or more. The hand stamp is used in place of a postage stamp, or the permit indicia is available in electronic format to make printing and mailing easier. Complete instructions and US Postal Service forms are available at the Chamber office.

# Office Depot Chamber Member Program

Save money on office needs with this exclusive Chamber member program. Sign up by visiting warrensburg.org and clicking on the Office Depot link, or use a Store Purchasing Card at a physical location.



### **Auto-Owners Insurance**

Members are eligible for special discounted rates through Auto-Owners Insurance with Insurance Associates of Johnson County.

### **UPS Chamber Discount**

Enjoy valuable discounts on the products and services you need with UPS! Call 1-800-MEMBERS (1-800-636-2377 or visit savewithups.com/mcci.

# Chamber Benefits



# **Job Listings**

The Chamber is excited to announce a new a platform to list your job openings— LinkedIn, in addition to our website. If you would like to post current job openings simply email the following information either in a word document or in the body of an email: description of duties; open date; category i.e. clerical, banking, insurance etc.; full or part time; title; salary range; education; how to apply and contact information. We can also share your job openings from your Facebook page to ours!

### **Chamber Benefit Plan**

This self-funded medical offering called the Chamber Benefit Plan is a multiple employer welfare arrangement (MEWA). The Chamber Benefit Plan enables smaller employers (50 or fewer eligible employees) to join together to share in the overall claims risk.

# **Jack Moore Community Room**

Located in the depot behind the Chamber office, the JMCR is available to rent for meetings, seminars, or other events any day or night of the week. Chamber members receive a significantly reduced rental rate. The room includes a kitchenette with a sink and refrigerator, is wheelchair accessible, and bathroom facilities are available in the depot. There is ample parking and the room has it's own entrance.

### **Constant Contact**

Constant Contact's Chamber Program provides their effective marketing tools to our Chamber Members at Constant Contact a great discount: 20% for 6 months and 25% for 12



months when you prepay. We'll send you the link to the signup page soon after you join!

"For 6 years Constant Contact has been an important factor in achieving our business goals. We use their platform to send online announcements, newsletters, event happenings, and holiday greetings. The builder is easy to learn and use. They provide valuable resources, tools, and support." - Jay Pattiz, Pampered Pet Sitting

The Greater Warrensburg Area Chamber of Commerce is engaged in activities on all levels to improve the community, working with partners to strengthen the business environment and the connectedness of the community at large.

From working with federal and state officials to protect the viability of its military base to helping to strengthen the "town-gown" relationship, we are consistently on the front line of issues that impact this community. As a result, the Warrensburg Chamber of Commerce has built a strong membership base with one of the highest membership retention rates in the nation.





