

CHAMBER FLASH



Creating opportunities that drive commerce and promote business.

FEBRUARY 4TH, 2022





kibbon Cutting Ceremony

look out for a reschedule date

very soon!

for the grand opening of

WoodChux KC Axe Throwing

Saturday, February 5th, 12:00 PM 108 W. Pine Street Warrensburg, MO 64093



>>> Upcoming Events <<<

Mix, Mingle, and Manifest

Tuesday, February 8th 10 AM IHOP

729 N. Charles Street Warrensburg, MO

Women In Networking (WIN)

February 11th from 7:30 AM—9 AM **Warrensburg Fire Department** 102 S. Holden Street Warrensburg, MO

Ribbon Cutting: GardenWalk at Magnolia Ridge

February 16th 1PM 1105 Thompson Street Warrensburg, MO

Business After Hours

February 18th 5:30 PM Colton's Steak House 85 NE. 501st Road Warrensburg, MO

Ribbon Cutting: Good Shepherd Hospice

February 23rd 1:00 PM 510 E. Gay Street Warrensburg, MO

> Love What's Local **Restaurant Week**

February 25—March 6 Warrensburg, MO

Click here for more Chamber events

Inside this issue:

Valentine's Day	2
Chamber Events	4
Community Information	9
Business Articles	16
Featured Member	18
Virtual Sessions	22





















Valentine's Day



Valentine's Day Gift Certificates Available The perfect gift for your perfect someone!

We will be closing the restaurant at 2pm to set up for this event





2-14-22

merican

"Grease" Theme 50's Sock Hop!

Grab your sweetheart and mosey on down to Fitter's where we will be raising money for the local Alzheimer's Association! The jukebox will be rockin' from 6:30pm-9:30pm! Family friendly event, but also perfect for a romantic couples night!

- DJMike
- Silent Auction
- 50/50 Raffle
- Photo Booth
- **Old School**
- Diner Food
- Costume Contest
- Bar



The silent auction, 50/50 raffle, and the costume contest will close at 9:00 to announce winners. Don't be a drag... be there or be square!



Tickets: \$20-Single \$30 - Couple

\$10 - Children

(only with adult admission)

Contact Erika Tackett: (660) 596-9020 for tickets and more information































Mary Jane's Cafe Chocolate Covered Strawberries



20-30 MINUTES 5 DIGITAL PORTRAITS

\$225

PORTRAIT SESSION TODAY

IENNIFERTRUCOM/SWEETHEART









GIVE YOUR HOMETOWN A HUG

What better time than now to show up and spread love to your Downtown and the people, places, and things that make it so special. Now more than ever, we could all use a little love in our life—giving it or receiving it. So share what you love most about Downtown Warrensburg. Download this Love-Themed Coloring Page to get started, create your own special Valentine design, or just write a quick note.

- ♥ Drop your letters in the mailbox on Holden Street at the Warrensburg Main Street Office from February 1 to February 18th. We'll have four brightly decorated mailboxes, you can't miss! Location: Outside the Salvation Army located at 125 N Holden St, Warrensburg MO
- ♥ And if you can't make it to Downtown Warrensburg, Not to worry—that's what the Internet is for. Just drop your love message electronically below and share your love from wherever you happen to be.

To show our appreciation for you helping us spread some love, each letter submitted will be entered into a drawing for some LOVE-ly Main Street Swag! A winner will be selected on March 1st and announced through our social media! Give some love. It's good for the heart.























Upcoming Chamber Events

** Click on the graphics to register or get more info! **



Tuesday, February 8th

Come network, share your stories and learn about the manifestation and success of Katie King and her bacground at iHop. Be sure to bring your business cards. Refreshments will be served!



WIN COFFEE

"Celebrating our Community's Heritage and Traditions"

Friday, February 11, 2022

7:30-9:00 a.m. It's a come and go!

Warrensburg Fire Department

102 S Holden St.

Come meet the people that help to keep our families and property safe. We have been invited to tour the station and welcome the female firefighters.

Start your morning off right with coffee and networking!









Friday, February 18, 2022

Colton's Steak House & Grill 85 NE 501st Rd 5:30-7:00 p.m.

Mingle with your fellow Chamber Members and enjoy "Snackatizers" along with a cash bar.

Bring your business cards and a friend.

RSVP 660-747-3168 or

chamber@warrensburg.org by Tuesday, February 15th.

























Wednesday, Feb. 23rd 1:00 PM 510 E. Gay Street Warrensburg, MO



Refreshments will be served



CANDIDATE FORUM

MARCH 30, 2022

Warrensburg Chamber of Commerce Governmental Relations Committee is hosting a candidate forum in preparation for the 2022 General Municipal Election. The forum will be held on Wednesday, March 30th at 5:30 PM at the American Legion Post 131 in Warrensburg. Candidates running for Warrensburg City Council, Warrensburg R6 School District, and Western Missouri Medical Center Boards have been invited to participate. All candidates running for the following seats have been invited to participate. Warrensburg City Council (two seats open)

Eddie Osborne

Bryan Jacobs Peggy Lasater

Bruce D. Uhler

Anthony "Townie" Clevenger

Peter Zwally

Scott Holmberg (incumbent)

Warrensburg R6 School District Board (two seats open) Julie Lewis (incumbent) Matt Sergent (incumbent) James Miller Angela Tayloe

Western Missouri Medical Center Board (one seat open) Liz Fatka (incumbent) Madison Harter.

The Chamber's Governmental Relations Committee asks chamber members, business owners, and residents to submit potential questions to ask the candidates. Questions must be submitted by Friday, February 4th, to be considered. The committee will review the questions for possible use in the forum. The forum will be recorded and released for viewing as a link to the Warrensburg Chamber of Commerce Facebook Page and be up on www.warrensburg.org by the first week of April.

For more information, contact Suzanne Taylor by calling 660 747-3168 or by email at staylor@warrensburg.org.





















Welcome, New Members!

Raw Buzz

Harish Kodali, UCM Student

Folds of Honor KC

Vamshi Sai Kinen Karnam, UCM Student

Edward Jones, Mack Valentine

WoodChux KC Axe Throwing

Wesley Hobson, UCM Campus Community Health

America's Car-Mart Warrensburg





















Member Opportunities

Gift Certificates Available!



Call 660-747-3168 or e-mail us at chamber@warrensburg.org to purchase yours today!

To learn more, visit our website at warrensburg.org/gift-certificates









Text "burgchamber" to (833)354-2169

SPONSORED BY: WARRENSBURG STAR JOURNAL























Shout Outs!



Warrensburg Police Department

"For Red Ribbon Week over 300 Warrensburg Middle School students signed an agreement to be drug free! The student council decided that the proceeds from their efforts should go to Warrensburg Police Department's K-9 unit. Pictured here with the members from the student council are Sgt Adam Wade and K9 Negan."

Western Missouri Medical Center Foundation

"Volunteer Spotlight: Brooke Cox Brooke is the chair of the Special Events Planning Committee and also serves on the WMMC Foundation Board. You can find Brooke behind the scenes at our major events, such as Cirque du Soiree and Fire & Ice, helping to throw one-of-a-kind events for our community."



WESTERN MISSOURI MEDICAL CENTER FOUNDATION VOLUNTEER SPOTLIGHT



BROOKE COX

"Volunteering at WMMC gives me an opportunity to do more for an organization that is such an important part of our Warrensburg community. As a board member you get an inside look at all the wonderful things the WMMC Foundation is doing and I'm proud to be a part of it."

US Bank & JCEDC

"US. Bank representatives Josh Beebe, MaryBeth Martin, and Jamie List presented a \$10,000 check to Johnson County Economic Development (JCEDC) President Taylor Elwell and Director Tracy Brantner in support of JCEDC's program of work. With over 60 volunteers and partners, JCEDC positively affects business development, placemaking, entrepreneurship, talent development, and regionalism and in doing so promotes the economic health of Johnson County, Central Missouri region, and the state of Missouri."





















Community Info



Even You Can Write A Memoir: A Guide for Ordinary People

This program will introduce beginners to the craft of writing a memoir. Materials include an explanation of what defines a memoir, the process of remembering and writing, specific elements memoir writers include in their stories, and plenty of inspiration.

Thursday, February 10, at 6:30 pm Warrensburg Community Center, Rooms B and C 445 E. Gay Street, Warrensburg, MO

Note: We will adhere to all health and safety protocols in accordance with the University of Central Missouri. In consideration of all participants, please plan to wear a mask.

About the Presenter



For fifteen years, Linda Thomas has taught the craft of writing memoirs to community and church groups as well as through her blog. She has also authored two memoirs. Please, God, Don't Make Me Go: A Foot Dragger's Memoir covers three years in Colombia where Marxist guerillas clearly didn't like Americans, proving it with bombs, kidnapping, and murder. Her other memoir, Grandma's

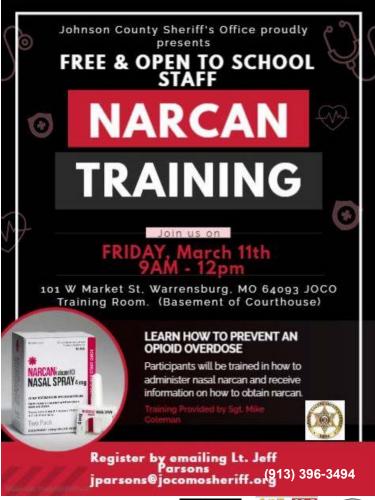
Letters from Africa, covers her first four years as a missionary journalist and the type of adventures most grandmas couldn't imagine! Linda's work has also appeared in newspapers, magazines, newsletters, anthologies and blog posts.



This presentation is sponsored by Lifelong Learning at UCM. It is free and open to the public. Please join us!























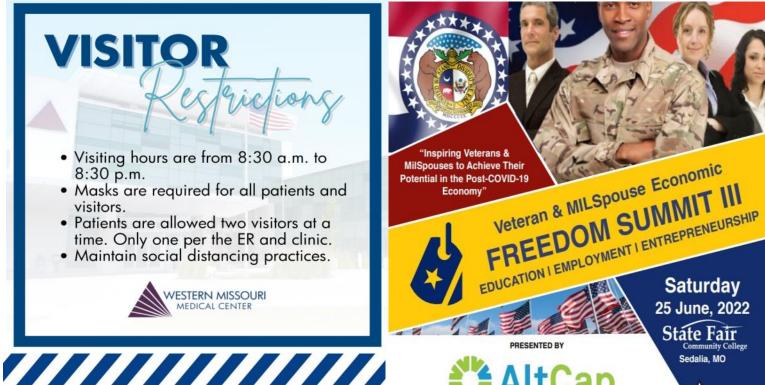






- Visiting hours are from 8:30 a.m. to 8:30 p.m.
- Masks are required for all patients and
- Patients are allowed two visitors at a time. Only one per the ER and clinic.
- Maintain social distancing practices.







HOSTED BY









SAVE THE DATE



ALER1



Learn more at http://cmvr-sedalia.nvtsi.org



Bottled water Gloves Blanket Tool kit Jumper cables Flashlight Wiper fluid First aid kit Kitty litter Shovel



DO YOU USE OUR PUBLIC COMMUNITY CALENDAR?

Let the Warrensburg Chamber know when and where your major events are being held. The purpose of this calendar is for all organizations to be aware of other's events and to plan accordingly. This is a great tool to utilize when looking for possible dates.









More Info: modot.org











Optimist Club of Warrensburg

PO Box 837 Warrensburg, MO. 64093



Each year, the Optimist International Foundation promotes both essay and oratorical scholarship contests. We are finalizing our contests with the oratorical being held March 10, 2022, beginning at 6 p.m. at a location to be determined and we need to know how many students we will have participating. Although we do not need a copy of the speech or essay, we do need the application returned so we can have a schedule of participants.

This year's oratorical topic, "Staying Optimistic in Challenging Times," is a challenge everyone has experienced during these trying times. The contest is designed for youth to gain experience in public speaking and provide them with the opportunity to compete for a college scholarship. Interested students should prepare a 4- to 5-minute speech on the assigned topic. The speeches are judged at the Club level, Regional level (if needed) and then at the District level. Our club's first and second place winners will go directly to Regionals to compete for a \$500 award. District winners get scholarships of \$2500, \$1500 and \$1000.

The theme of this year's **Essay Contest** is "How Does an Optimistic Mindset Change my Tomorrow?" Essays must contain at least 700 words but no more than 800 words. Our Club winner will be sent directly to the District competition. The essays are due to the above address by Feb 21,2022.

Please note that students can compete in both the essay and oratorical contests. They are not restricted to just one. Youth of all ages are encouraged to compete and gain experience and give their view on the topics. The contests are open to youth under the age of **19** as of October 1st of the current Optimist International contest year (October 1 – September 30) and not enrolled as a degree-seeking student of a post-secondary institution. There is no minimum age.

Thank you and hope to receive your applications soon.

Bellenda Laughlin, Optimist Club of Warrensburg





















Job Postings





Elara Caring

"I like the office staff, all the patients, and the coordination of care which the office and field staff are doing for the patient; it's amazing. It's a great place to work."

Virendrakumar, PT



NOW HIRING:

HOUSEKEEPERS & ENVIRONMENTAL SERVICE STAFF!

Wages start between \$12 - \$14 an hour. Employees are eligible for quarterly increases and will receive a \$75 bonus on day 1 and a \$75 bonus on day 90. Plus, these positions are eligible for full-time benefits!

> APPLY NOW AT: WMMC.com/Careers





UCM Athletics is looking for someone to join our championship-caliber department and lead athletic ticketing.

This is an hourly, nonexempt position around \$40,000 annually. Our operation also has a full-time ticketing assistant so you're not a one-person show.

Position includes nights/weekends but I've put a lot of emphasis on balancing schedules to keep our ticketing staff from getting crushed.

Join Our Team elara.com/jobs















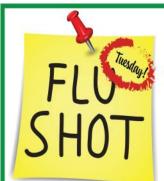








Health Related Content



Flu Vaccine Tuesdays! Walk-in clinic:

65 and older: 9 to 11 a.m. Everyone: 1 to 4:30 PM



DETERMINE WHERE TO GO

Express

- Flu-like symptoms
- Minor burns
- Nausea
- Pink eye
- Sore throat
- And more

Emergency Department

- Head injury or trauma
- Severe abdominal pain
- Chest pain or heart attack symptoms
- Stroke-like symptoms
- And more





1:00 to 4:30 pm

Johnson County Community Health Services





No appointment necessary





February is American Heart Month. We're encouraging area residents to show their heart some love and learn the risks of heart disease with heart scans. Scans are ONLY \$50 at WMMC .To schedule an appointment, please call (660) 262-7370.

Are your team members **Dementia Friends?**

They can be! Here's how...

Your Area Agency on Aging has a free program that could help you improve customer service for all your clients, especially those experiencing Alzheimer's and dementia. Did you know that one in nine Americans 65 and older live with dementia? You most likely deal with them in your business. Knowing the signs of dementia could help you and your team members have a better interaction with those whom you meet.

Care Connection, a non-profit agency, is offering a one-hour session, Dementia Friends, to train you and your team to better deal with folks who have dementia. We can bring the sessions to you in person or via Zoom video.

Call us today to learn more and schedule your session: 1-800-748-7826.



























Chamber Member Events









FEBRUARY 5, 2022 1 PM - 4 PM DOWNTOWN WARRENSBURG

STAY LOCAL SUPPORT LOCAL WITH YOUR Wedding Essentials















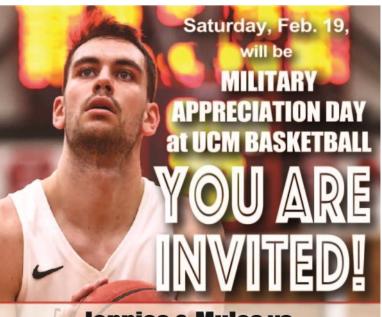












Jennies & Mules vs. Fort Hays State Tigers

Saturday, February 19, 1 and 3 p.m. **UCM Multipurpose Building**

Free Admission for all active and retired Military members and their families!

> Masks are strongly encouraged in the Multipurpose Building

AIR FORCE BASE

UNIVERSITY OF



RAFFLE & CASH PRIZES

THE DAVID CUNNIGHAM MEMORIAL SCRABBLE **TOURNAMENT**

HOSTED BY

JOHNSON COUNTY ADULT LITERACY PROGRAM



MAR 5 12 - 4 P.M. MATTHEWS-

733 E. YOUNG AVE. WARRENSBURG, MO

REFRESHMENTS PROVIDED



9th Annual JCBS Foundation Breakfast Blast

runch

Twin Oaks Event Center 126 SW 400 Road, Warrensburg March 26th, 9:00 AM to Noon!

\$25 PER TICKET RESERVE A TABLE OF 8 FOR \$180

Scan the QR Code to purchase



DELICIOUS BREAKFAST, CASH BAR, AND RAFFLE ITEMS WORTH \$200 PLUS!

Raffle Tickets: \$10 each





























Business Articles





TIP: Launch, then keep relaunching vour remote teams to be most effective.

"Launches and relaunches have long been established by pioneering sociologists as the way to start a team in the most effective way. Richard Hackman was a Harvard sociologist who studied teams in all forms, in all contexts, for about 40 years and concluded that when you launch a team the right way—meaning you set it up—you are actually creating the conditions for that team to be effective. In fact, this will increase the likelihood of success for teams by 30 percent, which is significant."

This is advice comes from Tsedal Neeley, the awardwinning scholar and expert on virtual and global work. The timing on her book, Remote Work Revolution: Succeeding from Anywhere (Harper Business, 2021), is impeccable.

Professor Neeley goes on to talk about the importance of relaunching "every six to eight weeks or so in a remote team because it's so easy to get derailed when you're not co-located."

"The idea of relaunch is to make sure that we are realigned, focused on our shared goals, very clear about our capabilities, our contributions, our resources, and our constraints; that the norms we had established are still working for us, so that we can revise and update given the dynamic nature of all of our lives."

5 ways small business can find success past the pandemic

Smaller companies, with unique employee and customer groups, should embrace this opportunity to rethink their directions.

TIP: They don't want your advice. Really!

One of our favorite books is by psychologist Nedra Glover Tawwab, Set Boundaries, Find Peace. A guide to reclaiming yourself.

She asked her Instagram followers this question "When you are having an issue, what would you prefer? A: Advice or B: Listening?

More than 70 percent of the 4,000 people who answered said, "B: Listening".

This is not too surprising since much research has found the same thing, but we like what Nedra says we should say to make sure we don't launch right into "advice". She suggests, "Do you want me to listen or offer some feedback?"

You probably know what the answer will be.

"Allowing people the opportunity to choose how they want to engage is a profoundly moving way to support them as they share with you."

Improve your relationships with colleagues, team members, friends and family with this simple line.

FAST @MPA

Before you switch careers, consider reexamining this

If you're consistently feeling unsure about your actions, you may need to rephrase your internal dialogue.

This is when a promotion can backfire

The founder of Advanced Workplace Associates says that promotions just for the sake of recognition aren't always fair or right for the employee or the company.





















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HAS NEVER BEEN MORE IMPORTANT

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MARK GLOTSTEIN 800.530.5229 MARK@MKEITHINS.COM

Medicare Info You Need from Mike Keith Insurance

Most Recent Reports

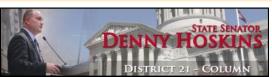


To view Congresswoman Vicky Hartzler's Congressional report, click HERE.

Latest Press Releases: CLICK HERE

More information from Vicky Hartzler:

CLICK HERE



To view State Senator Denny Hoskins's current capitol report, click <u>HERE</u>.

More information from Denny Hoskins:

CLICK HERE

To view Senator Roy Blunt's latest press releases, click <u>HERE</u>.





To view State Representative Dan Houx's current capitol report, click <u>HERE</u>.



STATE
REPRESENTATIVE
KURTIS GREGORY
51ST DISTRICT





















Featured Member

BERNARD Tax & Bookkeeping

What made you want to get a membership with the chamber?

The Chamber is the business hub of the community. We feel it's important to be a part of this organization that is so vital to the progress of the city.

What do you love most about Warrensburg?

The energy, support, and the friendly atmosphere this community has makes this an unique city.

Why are you passionate about your business?

We get the opportunity to help people every day through the knowledge we have and the relationships we create.

What makes your business unique?

I once heard a definition of an accountant as "someone who solves problems you didn't know you had in ways you don't understand". I hope we don't match that stereotype. We work diligently to help individuals and businesses manage their financial affairs in ways they do understand with helpful recommendations on how to move toward.

How long have you owned your business? We started in Clinton in 1981 and joined with Central Financial Services in Warrensburg in September 2020.

How and why did you get started in this line of work?

I've always had a knack for numbers. After working in various businesses, I decided to return to school to get my Accounting Degree and thus the adventure began.

Bernard Tax & Bookkeeping

501 E Young Avenue B, Warrensburg, MO 64093 (660) 747-9511

702 E Ohio Street #9, Clinton, MO 64735 (660) 885-3051

What is your favorite aspect of your job?

The relationships we have with our clients. We get to make a difference with individuals and businesses all along the way. We truly measure our success by the success of our clients.

In what ways has your business grown and developed over the years?

As long as we have congress, we'll have change. We are committed to staying informed and passing that along to our clients. We have been blessed to see significant growth in our business primarily due to the quality of our staff. They are an awesome group of talented people.

In what ways has your business helped the local community?

We encourage all our staff members to be involved in our communities by giving their time, talent and treasure. In addition, we work closely with numerous non-profit organizations providing accounting, consulting, and tax services.

In your opinion, what is the most enjoyable part of being able to serve the Warrensburg Community?

Even though we have only been a part of the Warrensburg Community for a short time, we have truly felt the support and acceptance from everyone we've met.

William S Bernard, CPA



















Sales & Advertisements





























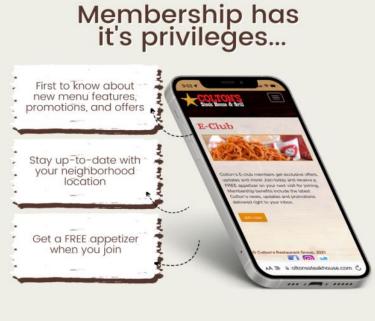




































News & Knowledge

Economic development looking at virtual future



By Nicole Cooke, nicolec@warrensburgstarjournal.com

WARRENSBURG — After making its way through the first year of the COVID-19 pandemic in 2020, the Johnson County business community found its footing again in 2021.

The Johnson County Economic Development Corporation put a new focus on improving its role as the Small Business Development Center for Johnson County. JCEDC has had a partnership with the SBDC at State Fair Community College in Sedalia for several years. "We've been steadily trying to figure out how to manage that here not only from a staff perspective but also making sure that we provide the highest level of customer service as it relates to small business," JCEDC Executive Director Tracy Brantner said.

In 2021, JCEDC offered 557 hours of small business counseling and 39 business training and workshop opportunities with 190 regional training participants. "(Small business counseling) has been primarily what we've been focused on," Brantner said. "Making sure we're aligning our resources with the needs of small businesses, making sure that we have the most current resources necessary to support Johnson County small businesses from every stage from the idea to the exit and every point in between. We also do a lot of training through the Small Business Development Center."

In addition, JCEDC began what Brantner called an "innovative program" in 2021, modeled after another program called "Bricks to Clicks." JCEDC's Empower Program was born after the staff heard from their small business clients that they were busy putting out fires related to the pandemic plus had no time or knowledge to pivot to an online sales platform.

Kennedy Center Recognizes UCM Theatre and Dance Students, Faculty



By Jeff Murphy, murphy@ucmo.edu

WARRENSBURG, MO (Jan. 26, 2022) - At the same time preparations for Spring 2022 stage productions are underway, Theatre and Dance students and faculty at the University of Central Missouri are being recognized for excellence in multiple areas by the Region V Kennedy Center American College Theatre Festival (KCACTF).

During the virtual festival, Jan. 16-22, Charlotte Sipple, a senior Bachelor of Fine Arts in Musical Theatre major, was selected as a semi-finalist in the Musical Theatre Intensive. Luke Habjan, a junior BFA Design/Technology major; TiJhana Hines, a sophomore BFA Musical Theatre major; and Jace Nielsen, a junior BFA Theatre Performance major, all advanced to the semi-finalist round of the Irene Ryan Acting Competition. Nielsen and his partner, junior BFA Theatre Performance major Ryan Foster, also advanced to the Final Round of the Irene Ryan competition among the top 16 college performers from 185 competitors.

Student and faculty directors, designers, technical directors, and stage managers also received Meritorious Achievement Awards on Sunday night during the opening ceremony. For UCM's Spring 2021 production of "Spotlight," recent graduates Tony Smith and Caitlin Whitehead were recognized for Assistant Direction; senior BFA Theatre Design/Technology major Madison Skiljan was recognized for Stage Management; and senior BFA Theatre Design/Technology major Kelsi Richardson earned recognition for Lighting Design. For the Fall 2021 UCM production of "The Curious Incident of the Dog in the Night-Time," Madison Skiljan was recognized in the area of Stage Management, and Assistant Professor of Costume Design Jennifer Van Buskirk was recognized for Costume Design.

Read More





















Virtual Sessions

\$20 On Zoom

Selling at the Farmers Market

Lunch and Learn. 12pm-1pm | Feb 7th - Feb 11th







EFFECTIVE STARTUP MEANS BUSINESS SUCCESS

When you enroll in launchU, you receive the following:

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- Feedback in small group activities
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- Access to LivePlan cloud-based business planning software
- Access to market research data from SFCC's SBDC
- · Support from a network of coaches and peers

At the end of the four sessions, you will have ...

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- · Perfected your business pitch
- · Determined if business concept is workable
- · Saved time and money
- · Competed in an in-class pitch competition

Applications due by 1/21/2022 https://bit.ly/IUapp

Accepting Applications Now! Click Here

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APPLY TODAY!

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The LearningForce







CONTACT US

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email | thelearningforce@sfccmo.edu web | www.sfccmo.edu/the-learning-force







Meeting to transform the way we think about disabilities through community education, disability awareness, and support.

Discover something new with The WILS Way group. It's a chance to connect, learn, and share knowledge.

FEBRUARY 25 2PM - 3 PM

https://us02web.zoom.us/j/6871003450 Phone: 312 626 6799 Meeting ID: 687 100 3450



National Library Lovers Month

No matter what your vision, there's a library book format to love.



Low Vision Awareness Month

There are so many devices that can make every day tasks easier. Let's explore the options together.

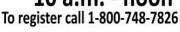
855-945-7929

W-ILS.org



wiha Wisconsin Institute for Healthy Aging

Peb. 25, Mar. 11 & Mar. 25 10 a.m. - noon















for Aging Services

Care Connection









Chamber Membership Benefits

Click to read the full **Membership Benefits Guide!**



Membership Benefits and Services



Mission: The Greater Warrensburg Area Chamber of Commerce create opportunities that drive commerce and promote business.

Purpose: The Greater Warrensburg Area Chamber of Commerce is a community that supports business, values education and empowers leaders.

www.warrensburg.org



Johnson County Economic Development Corporation

GUIDING YOUR BUSINESS JOURNEY















Constant Contact's Chamber Program provides their effective marketing tools, for FREE! Included benefits:

- Email marketing for up to 5,000 contacts (discounted thereafter)
- Event, survey, and social marketing tools
- Custom branded email templates
- Support and advice from award winning coaches and local marketing
- Product discounts up to 25% off!

Contact the Chamber for more information!

JCEDC provides entrepreneurs and small businesses with leading-edge resources in the following stages:

- CONCEPTUAL
- START UP
- GROWTH
- **EXPANSION** SUCCESSION

Confidential assistance is available to Johnson County businesses in the following areas, at no cost:

- BUSINESS PLANNING
- BUSINESS GROWTH
- MARKETING
- FINANCIAL ANALYSIS
- FINANCIAL PROJECTIONS
- **DATA & DEMOGRAPHICS FUNDING OPTIONS**
- SITE & BUILDING SELECTION

LOW TO NO COST TRAININGS, WORKSHOPS, AND ONLINE COURSES ALSO AVAILABLE

Contact us today!





























Who We Are

We're RevLocal, a digital marketing agency that uses a personalized approach to help local businesses and franchises across the United States reach more customers. As an affinity partner of the Warrensburg Chamber of Commerce, we'll optimize your digital presence to drive customer interaction, sales and conversions without contracts!



Dedicated Strategist



Local Search & SEO



Paid Ads & Retargeting







Our Approach

At RevLocal, you have a team of experts to lead your business toward success. Our industry-experienced strategists, advertising specialists, designers and more create and implement the latest strategies for all our clients. We can help you win with your digital marketing!

Be found, everywhere.

Did you know that four out of five people search online when looking for a local business?

With a local search plan from RevLocal, your business will gain the competitive advantage with a streamlined digital presence and accurate information across the world's biggest search engines and directories





Generate more conversions.

Paid advertising is the best way to expand your reach to new customers, get more leads and improve conversions — all while building brand awareness and supporting your integrated strategy

Our team of experts use a personalized approach while leveraging machine learning to put your business in front of more custor

Fight back against bad reviews.

When it comes to finding a local business, customers want to see that you have a spotless online

That's why you need a steady stream of new positive reviews coming in continuously. We've got you covered! Our review marketing plan will help you get more reviews and gain consumer trust.



If you are a Warrensburg Chamber member and would like to elevate your online presence, contact:



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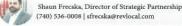
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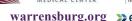




















Shaun Frecska, Director of Strategic Partnerships

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is available to help you with your marketing needs: social media, print marketing, radio marketing, etc. Schedule your consultation at: warrensburg.org/member-benefits/





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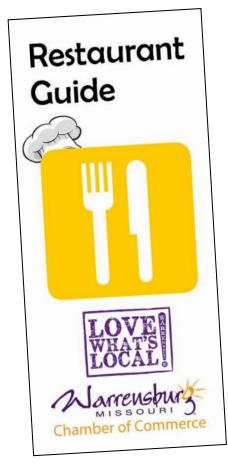








Chamber of Commerce



The Warrensburg Chamber of Commerce's mission is to create opportunities that drive commerce and promote business. One way we help do that is to direct newcomers or visitors to Warrensburg to our local businesses! These publications are handed out at community events, given away in our Welcome Bags that go out to Whiteman Air Force Base and various other locations, housed in our office and posted on our website.

The **Restaurant Guide** contains a list of restaurants, coffee shops, wineries, etc. in Warrensburg, as well as our Chamber members in Knob Noster. Our Chamber members are listed in bold in this publication.

Our **Relocation Information** brochure lists essential businesses and organizations to contact upon arrival to Warrensburg. This brochure only contains our Chamber members' information.

If you know someone who has recently moved to the area, or if you know someone interested in moving to Warrensburg, please refer them to our website at www.warrensburg.org to find these resources!





Chamber Gift Certificate Program

Chamber Businesses—if you would like to participate in our 2021 Gift Certificate Program, contact Member Relations Coordinator Rhonda Mosley at rmosley@warrensburg.org. This members-only program offers great shopping flexibility for our residents and is a fantastic way for local companies and organizations to provide employee gifts, rewards, and incentives. You can find more information on the Gift Certificate Agreement, or give us a call at (660) 747-3168. View the Current Participants HERE





















Board of Directors 2021 - 2022

Jamie Brisbin, Chair (2019-2023) Mortgage Banker, USA Mortgage 506 N. Maguire Street, Suite A, Warrensburg, MO

Jbrisbin1205@gmail.com Term Exp: June 2023

Suzy Latare, Chair Elect (2019-2022) Manager of Outreach, Access, & Community Health, University of Central Missouri UHC 220, Warrensburg, MO 64093 (660) 543-8947 latare@ucmo.edu Term Exp: June 2022

Melissa Frey, Treasurer (2019 -2022) Executive Director, Johnson County Board of Services 200 N. Devasher Road., Warrensburg, MO 64093 (660) 747-2619

mfrey@jcmbs.com Term Exp: June 2022

Chelsea Cantrell, Secretary (2020-2023) Owner, 360 Media 111A N Holden Street., Warrensburg, MO 64093 (660) 362-1060 chelsea@360mediaco.com Term Exp: June 2023

Dustin Fritsch, Chair Emeritus (2018-2022) (660) 441-7753 djf98120@gmail.com Term Exp: June 2022

Kathy Baldridge (2021-2024) Owner, Photo Gym 604 N Maguire Street, Warrensburg, MO 64093 (660) 951-0746 kathy.baldridge@photogym.org Term Exp: June 2024

Alan Brandt (2021-2024) Financial Advisor, Edward Jones 621 Burkarth Road, Ste B, Warrensburg, MO 64093 (660) 747-6156 alan.n.brandt@gmail.com Term Exp: June 2024 Thomas Crosier (2020 - 2023) HR Manager, EnerSys Energy Products 617 N. Ridgeview Drive, Warrensburg, MO 64093

thomas.crosier@enersys.com Term Exp: June 2023

Troy Marnholtz (2021-2024) Finance Director, Warrensburg R-VI School District 201 South Holden Street, Warrensburg, MO 64093 (660) 747-7823 tmarnholtz@warrensburgr6.org

Term Exp: June 2024

Jav Meldrem (2019-2022) Owner, Heroes Restaurant & Pub 107 W. Pine Street, Warrensburg, MO 64093 (660) 747-3162 heroeswarrensburg@gmail.com Term Exp: June 2022

Stephen Mukembo (2021-2024) Community Engagement Specialist, Univ of MO 135 W. Market Street, Warrensburg, MO 64093 (660) 747-3193 mukembos@missouri.edu Term Exp: June 2024

Jennie Snapp (2021-2024) Communications and Development Manager, WMMC 406 Burkarth Road, Warrensburg, MO 64093 (660) 262-7464 jsnapp@wmmc.com Term Exp: June 2024

Jeremy VanWey (2021-2022) Fire Prevention Officer, Warrensburg Fire Department 102A S. Holden St., Warrensburg, MO 64093 (660) 747-9136 jeremy.vanwev@warrensburg-mo.com Term Exp: June 2022

Suzanne Taylor, Executive Director Warrensburg Chamber of Commerce 100 S. Holden Street, Warrensburg, MO 64093 (660) 747-3168 Ext 224 staylor@warrensburg.org

Chamber Staff

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Rhonda Mosley, *Member Relations Coordinator* rmosley@warrensburg.org

Kelly Davenport, **Event Coordinator** kdavenport@warrensburg.org

> 100 S. Holden St., Warrensburg, MO 64093 Phone: 660-747-3168 Fax: 660-429-5490 www.warrensburg.org

Get Connected. Stay Connected. GROW!

Mission

The Greater Warrensburg Area Chamber of Commerce create opportunities that drive commerce and promote business.

Purpose

The Greater Warrensburg Area Chamber of Commerce is a community that supports business, values education and empowers leaders.

The Chamber Flash

is a twice-monthly email publication, out on the FIRST and THIRD Fridays of each month. It's a great way for Chamber members to share information about their businesses! It also keeps members up to date with member benefits, networking events and other activities.

Space in the Chamber Flash is an included member benefit for Chamber members only. E-mail your print ready ad in JPG format to chamber@warrensburg.org by **COB Tuesday** for Friday publication.

You must resubmit your flyer each week you would like it published.

The Chamber Flash is compiled and written by Communications Coordinator Rachel Schultz.

Interested in membership or sponsorship?

Contact the Chamber Office at 660-747-3168 or email chamber@warrensburg.org.

> Please share the **Chamber Flash** with your staff, colleagues, friends and family!



















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